AGN.	NO
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Recently, the Board of Supervisors adopted a policy which allows for the extension of a current contract for services in exchange for a rate reduction by the contractor. This policy has proven to be successful and will result in significant savings to the County.

In these difficult budgetary times a similar policy should be adopted for our private sector partners who have concession agreements with the County. These agreements include food concessions, golf course concessions, water sport concessions, and gift shop concessions. A policy whereby a concessionaire in good standing would receive an extension of their concession agreement in exchange for an increased fee paid to the County and/or the funding for upgrades to County owned facilities, would likely similarly result in savings to the County.

-MORE-

	<u>MOTION</u>
RIDLEY-THOMAS	3
YAROSLAVSKY	
KNABE	
ANTONOVICH	
MOLINA	

I, THEREFORE MOVE, that the Board direct the Chief Executive Officer, working with County Counsel and other necessary departments, to develop the parameters of a policy which allows for the extension of a concession agreement in return for increased fees paid to the County and/or funding for upgrades to County owned facilities and report back to the Board of Supervisors in 30 days.

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CP:nh

foodconcessionsmotion51110